

Q1 | JAN 1 TO MAR 31 2023

Categories	2023 1st Quarter		2022 1st Quarter		2021 1st Quarter	
	# Sales	\$ Amount	# Sales	\$ Amount	# Sales	\$ Amount
Office	•	•	•	•	•	
Downtown	0	\$0	1	\$3,800,000	0	\$0
Suburban	12	\$30,026,000	3	\$9,655,000	9	\$41,892,000
Condominium	12	\$7,717,388	7	\$5,899,040	15	\$11,907,347
Subtotal	24	\$37,743,388	11	\$19,354,040	24	\$53,799,347
Retail						
Shopping Centre	4	\$91,070,000	3	\$21,110,000	5	\$32,105,918
General	6	\$5,215,000	7	\$21,860,990	12	\$17,206,025
Condominium	16	\$10,654,903	10	\$6,754,930	18	\$16,812,390
Subtotal	26	\$106,939,903	20	\$49,725,920	35	\$66,124,333
Industrial Industrial						
Multi-Bay	8	\$189,375,000	4	\$15,425,000	9	\$176,370,000
Single Tenant	1	\$1,575,000	5	\$82,841,000	2	\$16,457,261
Owner/User	36	\$133,515,605	32	\$77,476,750	33	\$89,983,931
Condominium	24	\$11,389,900	28	\$15,130,230	41	\$28,557,646
Subtotal	69	\$335,855,505	69	\$190,872,980	85	\$311,368,838
Apartment					ļ	
Highrise	1	\$23,750,000	2	\$86,176,476	1	\$19,750,000
Walk-up	16	\$114,215,584	19	\$158,839,500	18	\$62,400,900
Townhouse	2	\$12,334,000	0	\$0	1	\$24,075,000
Subtotal	19	\$150,299,584	21	\$245,015,976	20	\$106,225,900
Land					ļ	
Commercial	4	\$9,454,800	12	\$28,570,850	9	\$24,285,617
Industrial	21	\$56,449,935	6	\$11,036,250	6	\$7,851,500
Urban/Agricultural	20	\$38,075,458	15	\$23,744,550	10	\$26,323,495
Multi-Family	8	\$21,047,900	10	\$28,166,500	12	\$30,229,443
Institutional/Special Purpose	1	\$7,277,000	0	\$0	3	\$2,608,200
Subtotal	54	\$132,305,093	43	\$91,518,150	40	\$91,298,255
Hotel/Motel	2	\$20,250,000	1	\$5,800,000	2	\$7,250,000
Special Purpose*	4	\$7,120,000	7	\$31,275,000	3	\$62,000,000
Grand Total	198	\$790,513,473	172	\$633,562,066	209	\$698,066,673
*Auto dealerships, churches, s	chools, restauran	ts, mobile home pa	arks, service statio	ons, etc.		

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